



INTRODUCTION LETTER

PERSONAL DETAILS of PLANNER			
Title and Name of Planner	Mr. Donovan Walker		
ID	6803115050081		
Postal address	305 Beacon Road, 21 Lighthouse Road, Umhlanga Rocks 4139		
Cell	081 307 1145		
Email	dwalker@fairbairnconsult.co.za		
Planner Status	Representative of the FSP by Mandate		
Authorised FSB product categories	1.1 Long-Term Insurance subcategory A 1.2 Short-Term Insurance Personal Lines 1.3 Long-Term Insurance subcategory B1 1.4 Long-Term Insurance subcategory C 1.5 Retail Pension Benefits 1.7 Pension Funds Benefits 1.14 Participatory interests in a collective investment scheme 1.20 Long-term insurance subcategory B2 1.21 Long-term Insurance subcategory B2-A 1.22 Long-term Insurance subcategory B1-A 1.23 Short-term Insurance Personal Lines A1		
PI Cover	GIB Insurance Brokers		
Highest qualification	MBA		
Experience	28 Years		
FSP and Legal Status	Fairbairn Consult (Pty) Ltd is a private company and licensed Financial Services Provider (FSP) which accepts responsibility for the business activities of the above representative and planner.		
FSCA Licence No. 9328	Registration No: 2015/036102/07	Tel : 087 630 1550	
COMPLIANCE			
Compliance Officer:	Masthead (Pty) Ltd		
	Tel: (021) 686 3589	E-mail: compliance@masthead.co.za	
Complaints	Complaints must be addressed to the FSP in writing to complaints@fairbairnconsult.co.za A copy of the FSP's Complaint Process is available on request		
PRODUCT SUPPLIERS of the Mandatory			
SHORT TERM	RISK / INVESTMENTS		HEALTH
	Old Mutual	Liberty Life	Bidvest Life
	Stanlib	Fedgroup	Guardrisk/Mihr
	PPS	Verso/AgriSA	
In accordance with legislation the FSP has implemented a Conflict of Interest Management Policy and keeps an updated disclosure register. This register informs you, our client, of all financial and ownership interests that the FSP/representative may become entitled to and lists the business relationships that the FSP/representative has with the product suppliers. This document ensures transparency in our dealings with our customers and is available for inspection.			
The FSP does not hold more than 10% share in any of the Product Suppliers of the FSP			
Representatives are remunerated by means of commission paid by the product suppliers and fees paid by clients.			
The FSP has received more than 30% of total remuneration from Old Mutual during the preceding 12 month period			

Client Name

Client Signature

Date